



FLINN FOUNDATION



Bioscience Entrepreneurship Program

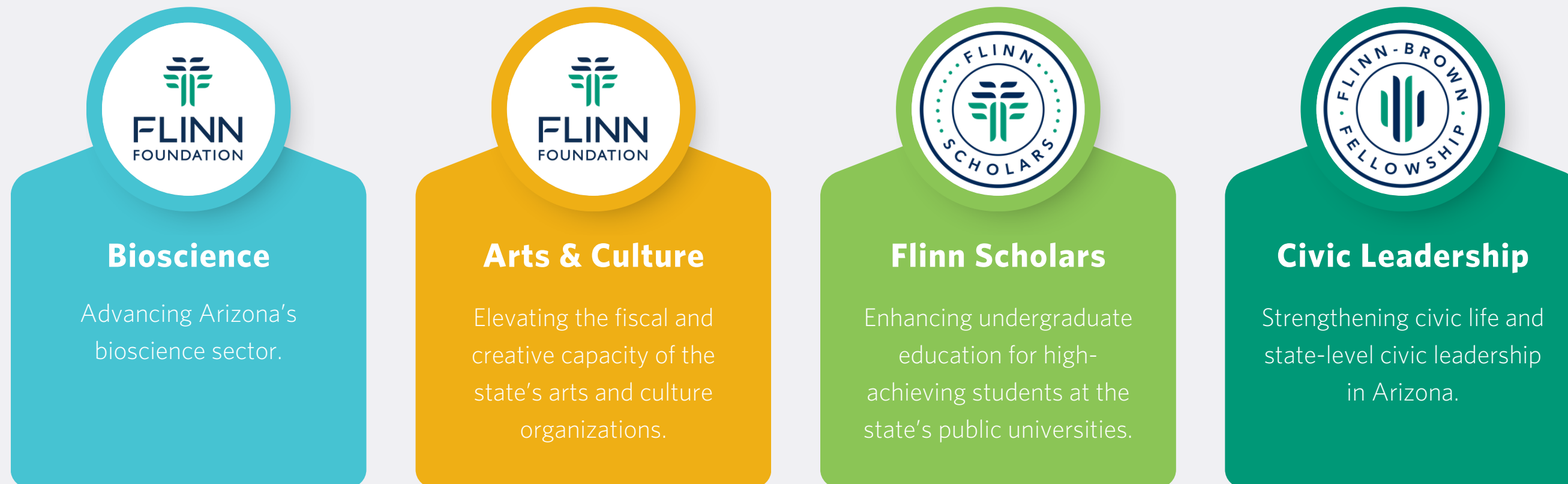
2027 COHORT INFO SESSION

calling early-stage bioscience companies



THE FLINN MISSION

Improving the quality of life in Arizona to benefit future generations.



BIOSCIENCE INITIATIVES

Arizona's Bioscience Roadmap

2002 | 2014 | 2025

"Advancing the biosciences and improving health outcomes"

Goal 1: Amplify the Collaborative Gene

Goal 2: Accelerate Research into Impact

Goal 3: Elevate Arizona's Startup Ecosystem

Goal 4: Strengthen Talent & Career Pathways

Goal 5: Tell Arizona's Bioscience Story

Annual Requests for Proposals

Translational Seed Grants Program

Bioscience Entrepreneurship Program

Renewed for a 5-year cycle
Improved program alignment
RFPs open first week of August
TSG closes mid-September; BEP closes end of October

Strategic Grantmaking



Arizona's Bioscience Roadmap



Learn more!





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Bioscience Entrepreneurship Program

Summary of Major Changes

- Increased investment from the Foundation
- More structured guidance for a cohort of 6-9 companies
- Increased connectivity, particularly with investor partners
- Direct throughline from TSG to BEP

A reinforced focus upon early-stage bioscience companies.



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Bioscience Entrepreneurship Program



2025 Cohort

In 2025, the Program selected two companies to receive \$100,000 in funding through AZBio. Eight additional finalists opted into cohort interactions.

Since 2014, the Foundation has selected 66 companies to receive \$2.1+ million in funding support.



HYPERSOUND MEDICAL



Brain Training Done Right



Innovative Hearing Protection

> Roadmap Goal 3: Elevate Arizona's Startup Ecosystem

Updated Benefits

- \$75,000 non-dilutive award, administered by AZBio
- Equivalent of \$11,250 in advisor time
- Formal programming alongside cohort
- Sustained networking, culminating in live pitch to investor partners





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Bioscience Entrepreneurship Program

Eligibility Criteria

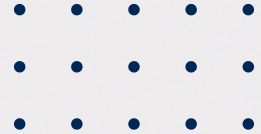
Current or past TSG grantees and past BEP participants can apply if below eligibility criteria are met

The company must...

- ☐ Be incorporated as an S-Corp, C-Corp, or LLC
- ☐ Be AZ-based with authority to transact business or conduct affairs in the state*
- ☐ Have <\$1M combined in raised dilutive funding and revenue **
- ☐ Work in MedDev, Diagnostics, HealthTech or Care Delivery, Pharma, or BioAg

*Foreign registration statement required for businesses registered outside of AZ

**At time of RFP close (Oct. 30, 2026)



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Required Components

- ☐ Application
- ☐ 13-to-15-slide pitch deck
- ☐ 1st letter of recommendation

Optional Components

- ☐ 2nd letter of recommendation
- ☐ 3-min investor video pitch





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Bioscience Entrepreneurship Program

Use of Funds

- No founder or CEO salary
- No prior debt
- Final budget decided in conjunction with advisors and Program staff

Funds are milestones-oriented:

- Develop/refine business plans
- Third-party validation
- Marketing plans
- Testing equipment
- SBIR grant proposals
- Legal costs related to patent work
- Patent analyses/filings
- Regulatory consultants
- Lease of equipment
- Trade show registrations/travel
- Prototype development

Expectations

- Program participation*
- Quarterly reporting
- Advisor engagement

*Kick-off sprint, quarterly convenings, final investor pitch

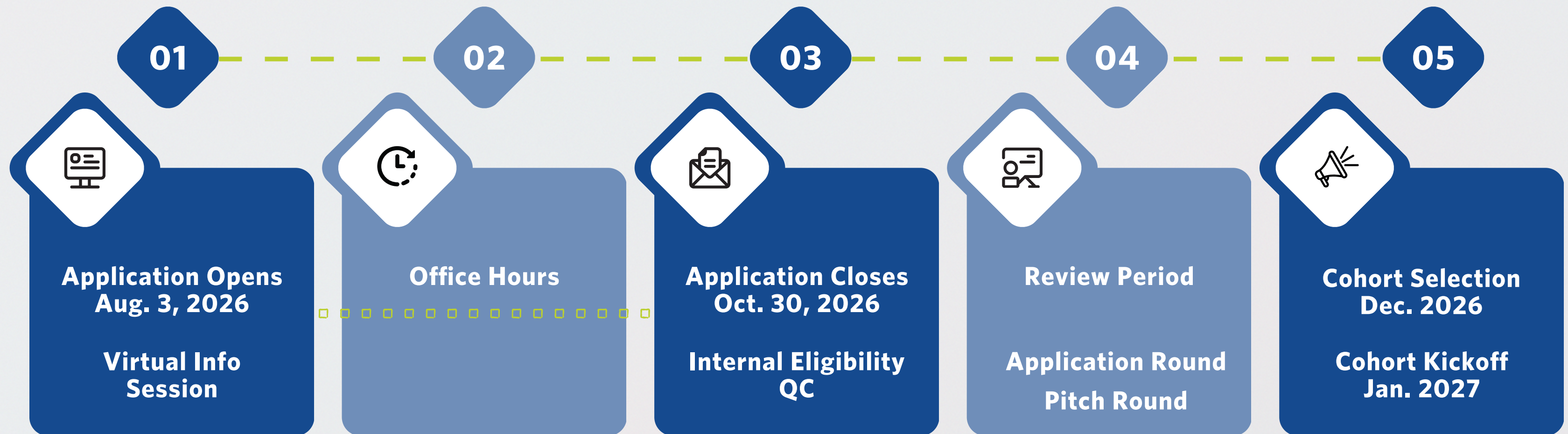




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Timeline



66 companies, \$2.1+ million since 2014





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Got Questions?

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